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Al Zuckerman
WRITERS HOUSE
21 West 26 Street
NYC NY 10010

Dear Al,

Here is a copy of the layouts I gave to Morrow for Ken Follett's new book. As you know, I feel that a picture section serves two functions:

1. Capture the essence of the book in images, like a Life picture essay;
2. Sell the book to the browser in a store. I felt that since this is Ken's first nonfiction, the section should be as dramatic as possible but simple and clear.

Please note:

1. The pictures are not in correct proportion. They were to be scaled according to the rules of the game.
2. Kissinger: Tho Henry is a very minor character in the book, he falls into the second category above. His visual presence gives the book instantly recognizable international weight: And by direct extension, Ross Perot becomes important to those who don't already know him. Kissinger makes it clear that this is not about a group of guys just fooling around.

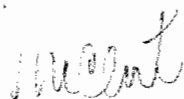
I had asked Pat if we had all the pictures from EDS. She assured me that she had everything that we were going to get from them. Now I find lots of other pix came in and my layouts have been changed. No one at Morrow asked me for my opinion so I haven't a clue what the sections--are there still two?--look like. Sorry about this.

I'm also sending along the captions, as Ken requested.

If you have any questions, please feel free to call me.

Thanks for thinking of me with this project.

Best, —



Vincent Virga

P.S. Several pages have Xs through them. Morrow did that.

CAPTIONS

unedited, They are from Ken's text.
 Unedited, They are from Ken's text.

1. Ross Perot started EDS with a thousand dollars, and now the shares in the company--nearly all of which he still owned personally--were worth several hundred million dollars. His company was the only one in the world capable of creating a fully automated welfare system in underdeveloped Iran.
2. On December 11, 1978, an estimated two million marchers poured through Tehran shouting "Death to the Shah!" and "Yankee Go Home!" EDS had time, work and pride invested in Iran. They did not want to walk away from it.
3. Jay Coburn, Director of Personal for EDS Corporation Iran, became the "outside man" of the rescue team. A series of nasty incidents had convinced him that anti-American feeling was growing rapidly while the military struggled to quell the revolution threatening to depose the Shah.
4. 5. 6. 7. No captions
8. Paul Chiapparone and Bill Gaylord were jailed and held on 13 million dollars bail. Paul, the head of EDS Iran, was Coburn's boss. Bill was Paul's second-in-command.
9. & 10. Ross had inherited more than his mother's principles. He also had her iron will. Lulu May Perot no longer gave him orders, but she gave him encouragement. She had encouraged him to start EDS. He talked his problems over with her. Now, she told him: "It's up to you to get them out."

11. Colonel Arthur D. "Bull" Simons receiving a medal while his wife, Lucille, looks on.

12. & 13. Simons had hit the headlines in November 1970 when he and a team of commandos raided the Son Tay prison camp, twenty-three miles outside Hanoi, in an attempt to rescue American prisoners-of-war. Perot rented a hotel in San Francisco and threw a party for the Raiders. He also arranged a tickertape parade.

14. The Back-Up Team: T.J. Marquez, vice president of EDS and Perot's first employee; Tom Walter, EDS chief financial officer; Merv Stauffer, Perot's right-hand man and "lynchpin of the operation"; and Tom Luce, EDS lawyer.

15. Bill Gayden, president of EDS World and Paul Chiapparone's immediate boss. He took over the negotiating team in Tehran.

16. John Howell, law partner of Luce. He went to Tehran to negotiate with the captors.

17. Glenn Jackson left his desk at EDS to join the rescue team.

18. Henry Precht, State Department official who made America's Iranian policy in 1978. He doubted that Paul and Bill were victims of a barefaced act of blackmail as Perot claimed.

19. Not even Kissinger was too high-powered to be called by Perot when all else failed. "I'll see what I can do," he said. He, too, could do nothing.

& 20A.

20. The military guarded the airport and the rush was on to leave the worsening civil strife in Iran.

21. & 22. On January 16, 1979, the Shah left Iran. With him went the last chance for a pro-American solution to that country's problems. Hundreds of thousands surged through the streets yelling "Shah raft! The Shah has gone!" All over the city crowds pulled down statues of the Shah.

23. Ramsey Clark visited the fortress Gasr prison where Paul and Bill were quartered. He was there on the invitation of Iranian human-rights groups. Unwittingly, he nearly fouled up the operation.

24. Once the team was in Tehran they would have to communicate with Dallas by phone. Coburn was quite sure the Iranians bugged the phone lines, so the team developed a simple code. Only three copies of the key to the code were made.

25. On February 1, 1979, the main opposition leader Ayatollah Khomeini returned from exile.

26. The violence in the civil war erupted into full-scale revolution. The forces loyal to Khomeini fought the troops supporting Prime Minister Bakhtiar's government.

27. 28. 29. & 30. The negotiating team went up to the roof of the EDS building to watch Tehran burn. The smoke was coming from the vicinity of the Qasr Prison where Rashid, an EDS employee, led the mob that stormed the prison.

31. Perot could look back and see that the luckiest thing that ever happened to him was Margot, his wife. Throughout the ordeal, thoughts flew to the prisoners' wives. Margot understood her husband's concept of duty and she never complained.

32. & 33. The city looked like a battlefield from which everyone had gone home. They saw few people and little traffic. Except for the armed roadblocks.

34. U.S. Ambassador William Sullivan was escorted from the Embassy by armed guerillas after it fell.

35. Scores of SAVAK agents, the dreaded secret police of Iran, were held blindfolded in an open yard near Khomeini headquarters.

36. They planned to take the low road, south of Lake Rezaiyeh, passing through Mahabad, headed for a border exit that was lightly guarded.

37. Simmons, Gayden, Gaylord on the road.

38. They would say they were businessmen who wanted to get home to their families, the airport was closed, and they were driving to Turkey.

39 - 42. No captions

43. Keene Taylor on the road.

44. At the Iran/Turkish border sat the bus with Jim Schwebach, Pat Sculley, Ron Davis and Mr. Fish. But Paul and Bill had no passports.

45. Out of Iran but still not home, Jim Schwebach, Ron Davis, and Bill Gayden relax before continuing the journey. The nightmare was not over yet.

46. John Carlin, pilot of the Boeing 707, flew Perot and his band of heroes out of Istanbul without knowing where they were headed.

47. Bill Gayden, Ross Perot, and Ron Davis

48. Jay Coburn and Keene Taylor

49. Joe Poche

50. Ron Davis and Bill Gaylord

51. Ralph Boulware and Col. Simons

52. Bob Young

53. Dick Douglas and Julian Kanauch

54. Paul Chiapparone

55. Ross Perot

56. Pat Sculley

57. Col. Simons and Jay Coburn

EAGLES AT REST

58. On the bus at Dallas Airport: Bill Gaylord's daughter _____, Paul Chiapparone and his daughter Ann Marie; Gaylord's son _____ and Chiapparone's daughter Karen. Paul's wife, Lucy, is in the back.

59. Bill Gaylord and his son _____, with Keene Taylor grinning over his shoulder.

60. Dallas Airport Welcome Home! A thousand people rose to their feet cheering and clapping.

61. & 62. Arriving safely: Bill Gayden, Col. Simons, Ron Davis, Jim Schwebach, Ralph Boulware and Jay Coburn. Tom Luce and Mitch Hart applaud their friends.

63. Paul Chiapparone holds his happy daughter Ann Marie.

64. Ross Perot, standing in front of a mike, felt more tired than he had ever been in his life, but immensely satisfied. He began to tell a little of what had happened and how Paul & Bill were brought home. Jay Coburn and Keene Taylor shared his joy.

65. Col. Simons was pressured to say a few words. The man of action had brought Ross Perot's "eagles" home safe and sound.

66. On the grounds of Eds, Texas, the heartland of the USA, Bill Gaylord, his wife Emily, and their four kids gave thanks to everyone.