

ROSS

- 25-34 Describe the cabin. What do the children call their grandmother? Does Perot recall another time she had been ill? P. 29 How many miles to Denver.
At this point, does this crisis remind Ross of any others. Feelings about Paul and Bill. Pain and disappointment in the early years of EDS--examples.
- 38-41 P. 41. How does Ross feel--encouraged? That he has over-reacted?
- 62 Was it Gallagher?
- 78 Had Perot had trouble with right-hand men?
- 100-101 Perot's feelings during the conversation and at the end.
- 130 You seem to have no vanity. P. 131 feelings about Taylor
- 140-146 Describe MAAG headquarters, Ghast and Huyser.
Perot's feelings about Howell, Coburn, Taylor, Gallagher, Young.
P. 144 Perot's feelings at the end.
Perot: conscious that he is good with his people. Planning to cheer them up? Aware of how they look up to him?
- 153 How did you feel about Simons at this point. You are leaving everything in his hands. Great faith. Ever done that before?
- 223 Describe Pentagon basement. Perot's feelings, concerns, worries: Or was he flying high?
- 243 First time in your life you did anything illegal?
- 258-9 P. 259 How does Ross experience this kind of agony? How does he cope with it?
- 319 Feelings at end.

Paul Chiapparone is one of the legendary systems engineers in EDS' history.

A small number of people like Paul took a tiny company and an idea and turned it into a major company.

In the early days, when we did not have enough people or money, Paul could always be counted on to produce the amount of work of three typical EDS systems engineers.

Paul is mentally tough to an unusual degree. I never heard him say, "we just can't make the schedule".

Instead, he always got the job done.

Paul was in the thick of many of the projects in the early days of the company, that had they failed, would have ruined the company. Again and again, Paul brought them through to a successful conclusion.

Paul has never faltered under pressure.

The dress code issue is being presented inaccurately.

EDS simply copied IBM's dress standards which were considered the norm for the computer industry.

At this time, long hair was not a problem. It had not become stylish. Adultery was never a problem -- we worked so hard and long that nobody had the time or energy.

Bill Gaylord was also one of our finest systems engineers.

He, too, played a key role in building the company. He was instrumental in creating some of the health care systems that are the foundation of EDS' business.

- He worked long hours.
- He traveled extensively.
- He was away from home for weeks at a time.
- He moved several times as we were building EDS. (approximately 6 to 7 moves)