

Ken Follett

From: Daniel Starer [dstarer@researchforwriters.com]

Sent: 27 June 2003 18:52

To: Ken Follett

Dear Ken,

I've now spoken with all three security finalists, two of whom seem wonderfully qualified, are friendly, and keen to help. The third, Stuart Kerstin, I would rate slightly below the other two, but Stuart would probably do a fine job as well. I would recommend you speak to the first two listed here.

Mike Bluestone:

Please see the attachment with his C.V., plus his firm's web site here:

<http://www.bsbsecurity.com/>

In our conversation Mike told me he has pharmaceutical firm clients and knows about their specific needs. He has done "penetration tests" of international banking database centers, which requires him to think like a criminal or terrorist. Mike strikes me as a hard-driving, imaginative fellow, with a good sense of humor.

Mike goes on vacation soon, but would be available to talk with you by phone Tuesday morning or late afternoon, and then again after July 10th. He would be able to meet with you after July 14th. He charges 95 pounds per hour or 800 pounds per day.

Keith Crowdy:

Please see the two attachments he sent, a C.V. and more personal letter he wrote about his experiences. His web site is here:

<http://www.tpsconsult.co.uk>

Keith's experience is quite spectacular, as you will see. He is currently high up in a large firm, which provides a variety of services, security consultations being only one type. Now, he spends a good deal of time marketing his firm's services, but he certainly has a lot of fairly recent experience with the nuts and bolts of security systems. He has access to a staff of security experts and said he would likely get them involved over lunch discussions to help flesh out your plot.

Keith has done security work for Glaxo, animal research farms (where the main concern was animal rights activists), and the ministry of agriculture. He does not believe that consulting for a pharmaceutical firm gives a security expert any specialized knowledge, but that the physical security and access precautions are similar to other high-risk facilities. (Though the biological containment issues are separate, of course).

He will be on vacation July 10th to 20th. As an associate director of his firm, his rate is 115 pounds per hour. Keith says that is quite negotiable for a project like yours. He seems more pleased by the prospect of working with you than of making money on this. He sounds like an easy-going fellow.

Stuart Kerstin:

He does not have a web site but see his attachment for details of his firm. He's the least qualified, though he could do the work, in my opinion. Aside from what you see in his attached company profile, he advises that his company has two principals, including himself. He also can call on other consultants as needed for your specific questions. One of his contacts was up until the recent war a U.N. weapons inspector working in Iraq. Stuart would bounce ideas off his security cronies.

Stuart is pretty mum about who he works for, as he claims they are mostly defense contracts. He also does work for corporations, including Glaxo. He charges 600 pounds per day.

He has experience in fiber optics and says that one, little-known way to tap into perimeter and access control systems is to tap into their fiber optic cable.

The contact details for all three gentlemen are in the four attachments. All three know that you may be contacting them.

Could you please let me know that this email has arrived safely and that you have been able to open the four attachment?

Best,
Dan