

7400 Bay Road  
University Center, Michigan 48710  
September 4, 2002

Ms. Stephanie Sheppard  
Recruiting Specialist  
Pacific Financial Corporation  
1120 Stillwell Avenue, PO Box 2110  
Troy, MI 48084

Dear Ms. Sheppard:

I appreciated that opportunity to interview with you on Monday. The tour of the facilities and conversation with your staff members gave me a clear overview of the role of financial planners with Pacific Financial Corporation. In particular, I was impressed with the state-of-the-art approaches and exciting sense of teamwork present in all aspects of your department.

The entire experience has confirmed my desire for employment as a financial planner with Pacific Financial Corporation. My internship experiences, along with my management and financial coursework, have prepared me well for this position. Based on my interview, I am confident I would fit in well with your staff.

Thank you again for the experience of getting to know your organization better. I would welcome the opportunity to work for Pacific Financial Corporation, and I look forward to hearing from you.

Sincerely,

Susan's Signature

Susan Student